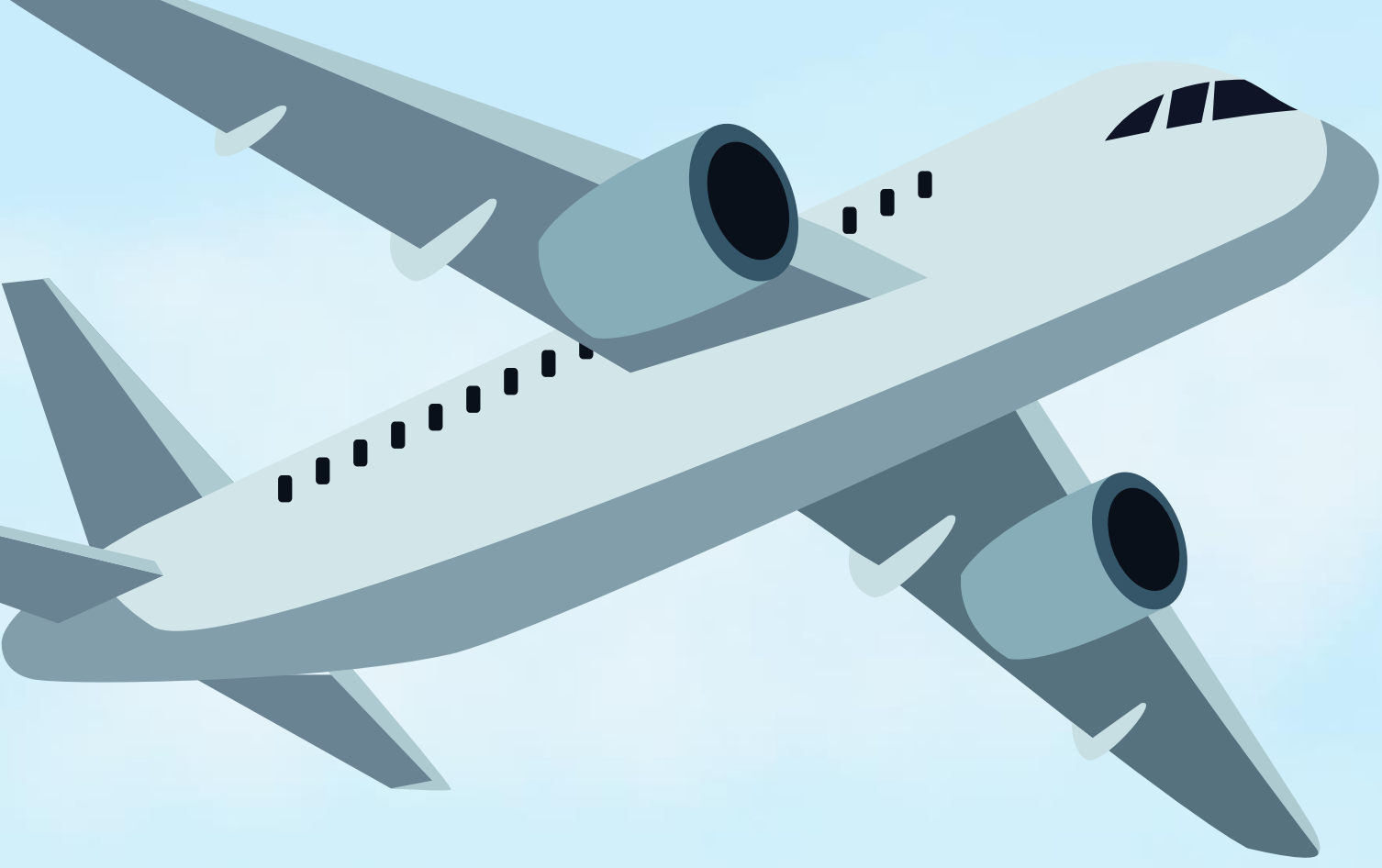
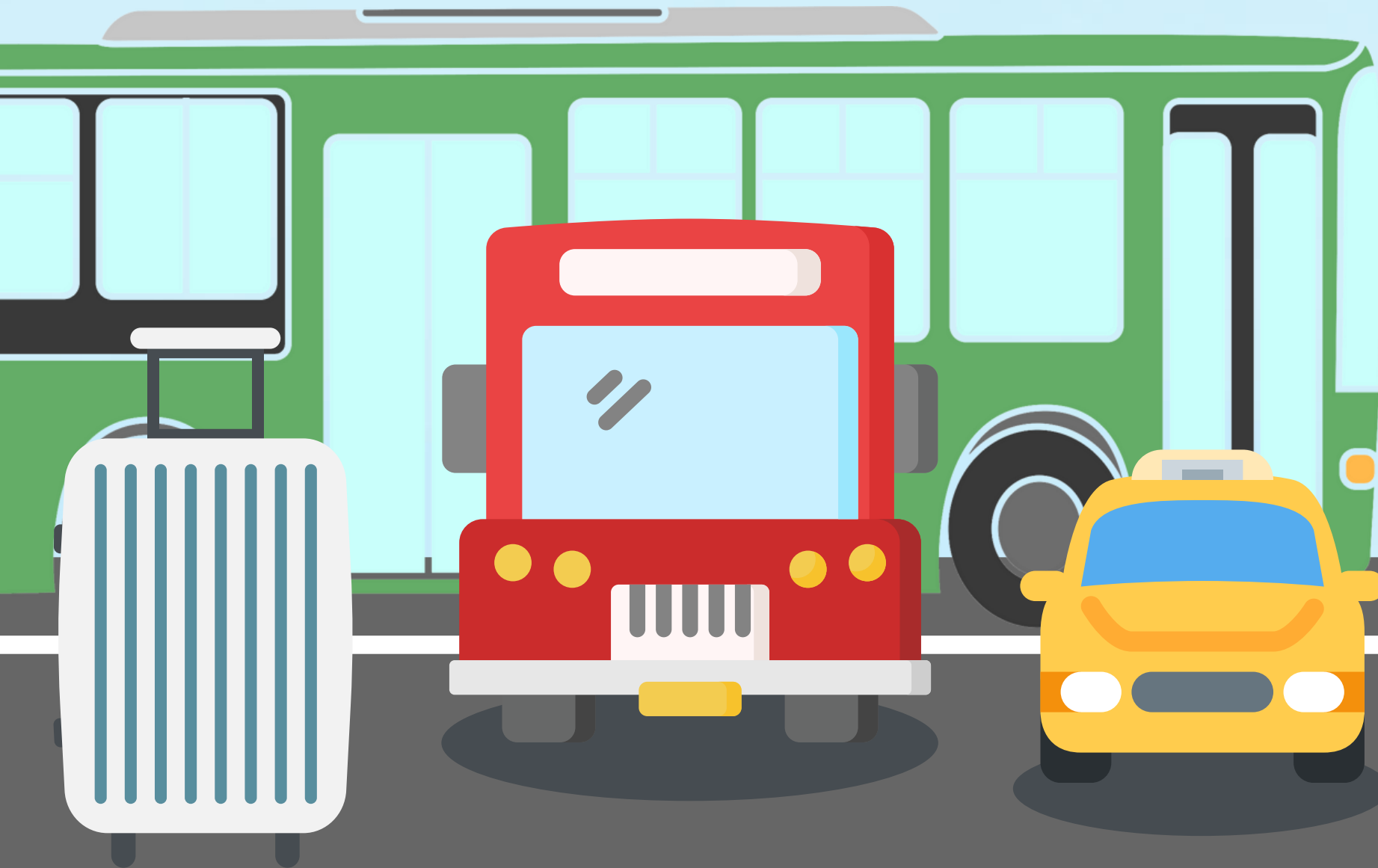




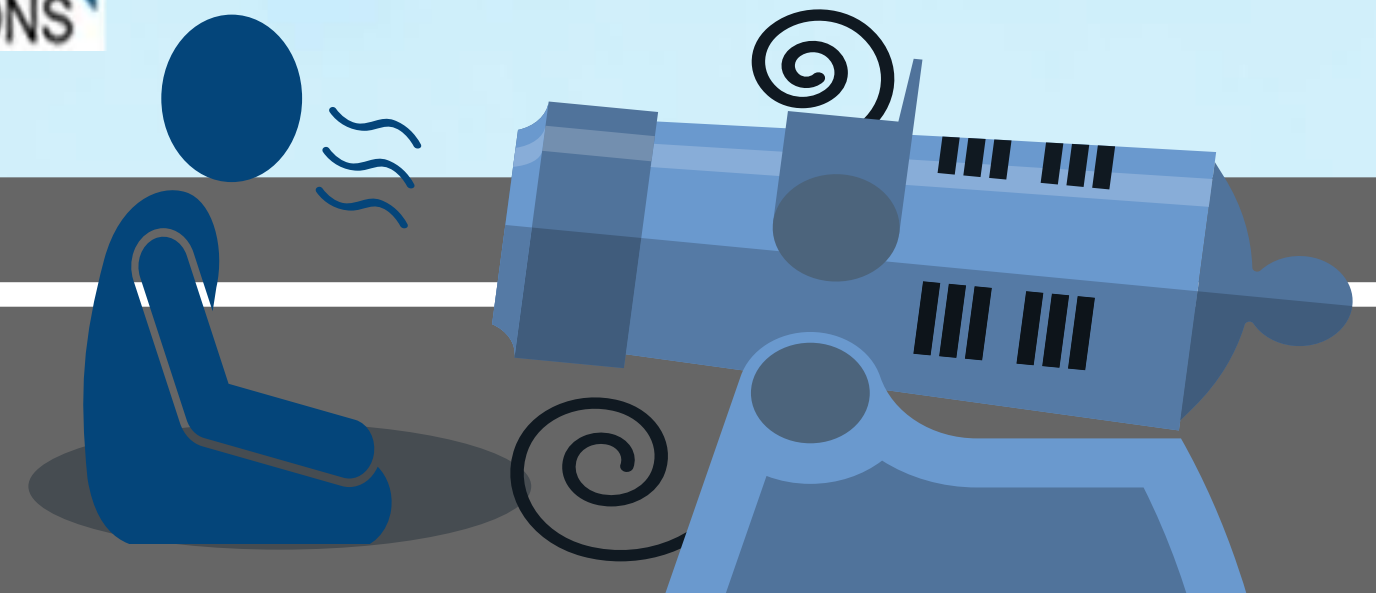
SOCAL PROCUREMENT ALLIANCE

Thursday, August 21st, 2025



Thanks for saving the day!

- **City of Fullerton & Hanger 21**
Brendan O'reilly and Mike Sims
- **Aaron Brownlee**
Government Account Manager
mbrownlee@ur.com
govrents@ur.com
Cell: 562-652-7723





SoCal Procurement Alliance Business Overview

SoCal Procurement Alliance Mission:
Inspire growth and innovation within the
procurement community through
regional collaboration.



With the expansion, we needed
a new logo, what do you think?

3.5 Years & 82+ public agencies across SoCal Region



Alliance Collaborative Contracting



What Is A Collaborative Contract?

The County or any other lead Agency can establish a collaborative agreement for services and commodities commonly used throughout our So Cal Alliance region, taking advantage of our cumulative purchasing power, economies of scale while reducing duplication of efforts across our public agencies.

HOW DO I USE A COLLABORATIVE CONTRACT?

- Step 1: Search for our collaborative contracts through Pavilion
- Step 2: Contact the Contractor and reference the RCA/Contract number and obtain a quote for your services.
- Step 3: Create a subordinate contract.
- Step 4: Reporting to Pavilion to ensure you receive your piggybacking administrative rebates.

HOW DO I LEAD A COLLABORATIVE CONTRACT?

- Work with your organization to include the template cooperative language created by the County and Pavilion (on SoCal Procurement Alliance site for reference)
- Ensure scope of work is general enough to be utilized by multiple





New County Lead Alliance Collaborative Contracts

SOLICITATIONS IN PROGRESS

- Fire Sprinkler Systems, Equipment and Related Services
- Performance Audit Services
- Public Health Registry Services
- Maintenance, Repair and Operations (MRO) Supplies, Parts and Materials
- Janitorial Supplies Solutions
- Mass Shelter and Care Services
- Court Reporter Services
- Automated External Defibrillator (AED) and Related Accessories

NEW CONTRACTS

- High Level Security Unarmed Guard Services
- IT Solutions Products and Services
- Transportation Services
- Recruitment, Assessment and Testing Services
- Cost Reduction and Recovery Services
- Confidential Document and Media Destruction aka Paper Recycling
- Learning, Organizational and Development Services



Upcoming County Lead Collaborative Contracts

UPCOMING SOLICITATIONS

- CPR Training
- EV Chargers, Networking, Maintenance and Ancillary Services
- Web Based Software – Social Media Management and Analytic Services
- Forklift Rental with and without Operator
- Graphic Design (Canva equivalent)



Pavilion OC Contracts



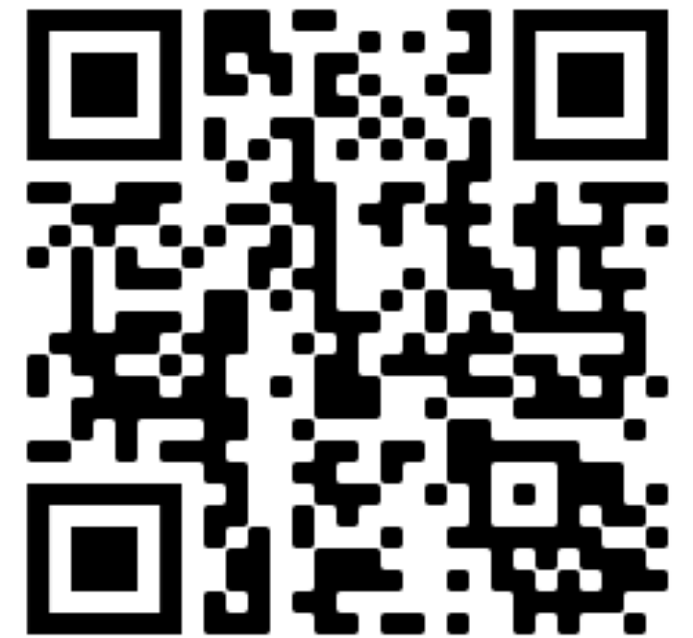
Pavilion Update



Pavilion

Alliance members can now customize Pavilion for their agency – for free! Scan the QR code to learn more.

- Set your purchasing thresholds – so your team will see compliant options automatically
- Add custom checklists – so your departments always know the right way to proceed
- Upload your agency contracts – so departments never miss existing agreements they should use
- Add your preferred contract sources – like SoCal Alliance contracts and cooperatives you use most



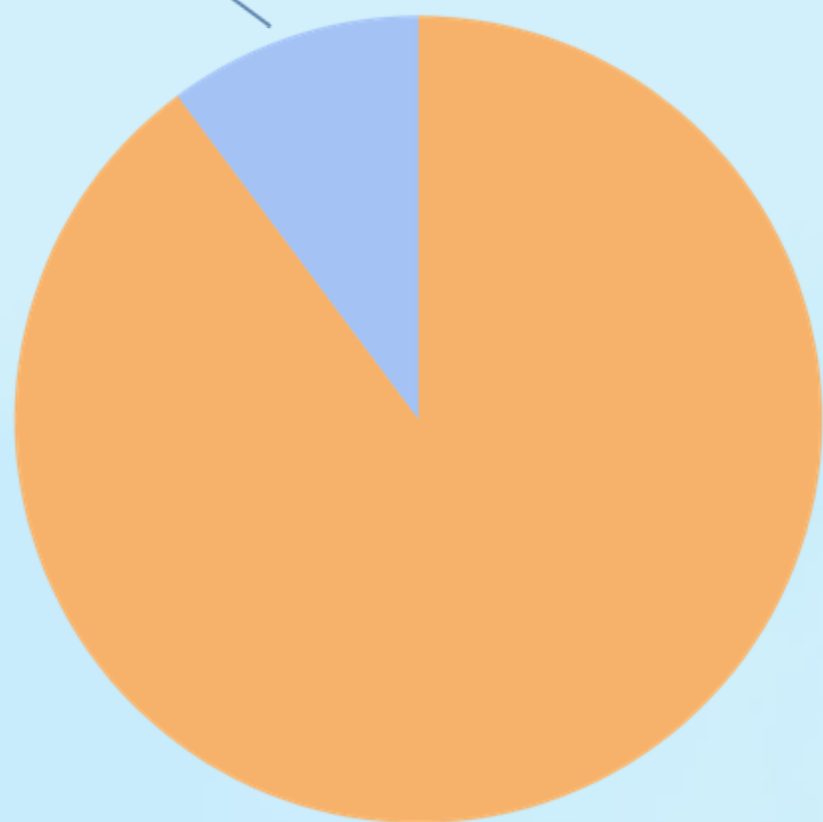


Coop Contract Program Update

SoCal Alliance reporting continues to be a success!! Rebate payment is a trailing benefit due to invoice timing.

Total Enrolled Piggybacks: \$5.5M

Supplier Reporting
\$0.55M (10%)



Rebate Status and Distribution

Total invoiced by suppliers	\$900K
Total rebate amount (2%)	\$18K
Rebate paid to SoCal Alliance	\$5K

**both lead and piggybacking agencies*

- Admin rebate is billed based on when supplier invoices against piggyback contract
- Supplier responsiveness can delay this invoice reporting
- SoCal Alliance rebate is paid after suppliers pay rebate → delayed benefit





How Can We Enhance Our Program?

- We want to know what other collaboratives would benefit your organizations?

CONTACT US!

Janinne Boutte, janinne.boutte@ceo.oc.gov

Roy Aragon, roy.aragon@ceo.oc.gov

- Does your organization have any issues or piggybacking policy limitations we should be aware of to make our agreements more usable for you??
 - Example: City of Newport Beach can only piggyback on cooperatives competitively bid in the last two years.





Supplier Outreach & Engagement

It's All About Relationships

Vendor Information Day



The County hosts an open house to educate suppliers on how to register and do business with the County, followed by a networking session with buyers.

Next Meeting: September 4th

1st Thursday of every month, from 1–2 pm
County Admin North,
400 W. Civic Center Drive, 1st floor

Who is invited: Suppliers, County Departments and
Any Other Public Agencies

Event is marketed on various websites and LinkedIn



Questions?

You can contact Helen at
Helen.hernandez@ceo.oc.gov



Supplier Outreach Events





[ABOUT US](#)[DOING BUSINESS WITH OC](#)[SOCAL PROCUREMENT ALLIANCE](#)[GREEN PROCUREMENT](#)[COUNTY SURPLUS](#)[OPEN BIDS](#)[OUTREACH EVENTS](#)

Outreach Events

[About Us](#)[Doing Business with OC](#)[SoCal Procurement Alliance](#)[Green Procurement](#)[County Surplus](#)[Open Bids](#)[Outreach Events](#)[Contact Us](#)

OUTREACH EVENTS

Outreach Events Partners	Events Calendars
California Department of General Services (DGS) Procurement Division	DGS Procurement Division
Small Business Diversity Network (SBDN)	SBDN
Veterans In Business (VIB) Network	VIB Network
Orange County Inland Empire Small Business Development Center (OCIESBDC) Network	https://ociesmallbusiness.org/events

Please share any events in your area and we will add to the Alliance calendar and would love to attend

Supplier Outreach Event



SAVE THE DATE!!

April 15, 2026
Anaheim Convention Center

<https://cpo.oc.gov/doing-business-oc/supplier-outreach-event>

Available Surplus – Gov Deals



REMINDER

County of Orange has Surplus
available to any of your
organizations or contracted
non-profits

Talk to Neil Jessen TODAY, or at
Neil.Jessen@ceo.oc.gov to register to
access County surplus!

A screenshot of the Orange County Schools surplus website. The header includes the "Orange County Schools" title and the County of Orange logo. The page shows search filters on the left, such as "Shop by Category" (All Categories, Consumer Goods (10), Consumer Electronics (1), Recovery (1)), "Region & Radius" (Any, Within [US & Canada], Americas (12)), "Currency" (USD - US Dollar (12)), "Price" (Min, Max, Go, 5 & Below (12)), and "Sale Type". The main content area displays "12 Search Results in Orange County Schools" with a search bar and sorting options. Three results are visible: "(7) Bikes and red wagon" (Free, Lot# 8027-7021), "Desk with riser" (Free, Lot# 8027-7031), and "Stepping stools and ladders" (Free, Lot# 8027-7034). Each result includes a thumbnail image and a "Watch" button.



BLAZEforward Mentorship & Internship Programs



BLAZEforward Mentorship Program

in partnership with NIGP

Professional Development
MENTORSHIP PROGRAM

**COUNTY OF ORANGE
CALIFORNIA**

SIGN UP NOW!

- ✓ 6-Month Program
- ✓ Goal Setting
- ✓ Professional Development
- ✓ Custom Profile Matching Database
- ✓ Pre-Generated Agendas & Scheduling

Procurement Professionals Program

For any questions, visit the Mentorship Resource Table during the event or contact Nicole.Swain@ceo.oc.gov

Over 30 successful Alliance mentorships to date!!

Trailblazer Internship Program

- Collaboration with local Universities/Colleges
- Marketing the Opportunity (LinkedIn, Govjobs, College postings)
- Maintaining Internship Candidate Index with pre-interviewed and readily available Interns
- On-Boarding Support, we can help

If you're interested in an intern,
please reach out to Nicole Swain at Nicole.Swain@ceo.oc.gov



Over 15 interns
successfully placed
across County and
Alliance!



TRAILBLAZER INTERNSHIP PROGRAM REPOSITORY								
NAME (Last)	NAME (First, Middle)	HOME PHONE	EMAIL	NOTIFICATION PREFERENCE	DATE APP SUBMITTED	DATE APP RECEIVED by CPO	INTERVIEW DATE	EDUCATION
Ruiz	Madrid	714-234-1706	Madridruizz@gmail.com	Email	4/1/2023	5/1/2023	6/8/2023	California State University, Dominguez Hills - B.S. in Business Administration
Opris	Antonela Lavinia	949-200-0251	laopris1@gmail.com	Email	7/1/203	8/22/2023	9/6/2023	National University - Master of Public Administration Specialization in Homeland Security California State University, Fullerton - B.A. in Business Administration
Woo	Hannah	714-737-1692	woohj1@uci.edu	Email	9/13/2024	9/17/2024	9/25/2024	Sr. at University of California, Irvine - B.A. in Business Administration
Alcan	Khaled	619-404-8232	khaledalkn1995@gmail.com	Email	4/12/2025	4/23/2025	5/16/2025	Sr. at University of California, San Diego - B.A. in Business Administration
Jones	Diana	562-760-3637	Diana.Jones02@student.csulb.edu	Email	4/14/2025	4/23/2025	5/15/2025	California State University, Long Beach - B.S. in Criminal Justice
Sy	Andre	909-569-5503	sy.andre88@gmail.com	Email	5/8/2025	6/9/2025	7/14/2025	Sr. at California State Polytechnic University, Pomona - B.S. in Computer Information Systems Minor in Contract Management
Zamora	Roxanna	562-440-3783	roxannaz@uci.edu	Email	5/12/2025	6/9/2025	7/11/2025	University of California, Irvine - B.A. in Business Economics Minor in Management
Njoku	Anthony	714-580-4872	tonyugochukwunjoku@gmail.com	Email	5/25/2025	6/9/2025	7/14/2025	PhD Student at Westcliff University - Doctor of Business Administration Imo State University, Owerri, Imo State - Master of Science in Accounting Imo State University, Owerri, Imo State - B.S. in Accounting
Guerra Jimenez	Tomas	951-231-8201	tomasalejandrogj@gmail.com	Email	5/28/2025	6/9/2025	7/11/2025	Sophomore at California State University, Fullerton - B.A. in Business Administration - Finance
Cu	Nam	714-989-9982	nam.cu7@gmail.com	Email	5/28/2025	6/9/2025	7/14/2025	California State University, Long Beach - B.S. in Business Administration Concentration: Specialization in Marketing
Bush	Teferi	909-217-5579	machaelb03@gmail.com	Email	5/30/2025	6/9/2025	8/1/2025	California State University, Fullerton - B.A. in Business Administration
Liu	Siyuan	949-771-4656	lionelliu1025@gmail.com	Email	6/3/2025	6/9/2025	7/11/2025	Jr. at University of California, San Diego - B.A. in Political Science
Pham	Matthew	949-543-4282	Phamilyof6@gmail.com	Email	6/3/2025	6/9/2025	7/11/2025	Arizona State University - B.S. in Applied Mathematics
Thach	Valerie	571-338-9585	Valerie.gthach@gmail.com	Email	6/9/2025	6/26/2025	7/22/2025	Grad Student at George Mason University - Master of Arts in Economics George Mason University - B.S. in Economics
Levenets Fedortsova	Anastasia	714-342-5272	anastasia.leve5@gmail.com	Email	6/11/2025	6/26/2025	7/11/2025	Jr. at University of California, Los Angeles - B.A. in Political Science
Vu	Ashley	949-550-8396	ashleyqv194@gmail.com	Email	6/22/2025	6/26/2025	7/14/2025	University of California, Riverside - B.A. in Psychology/Law & Society
Chan	Mony (David)	562-471-8297	Throwingimp7103@gmail.com	Email	6/24/2025	6/26/2025	7/11/2025	Jr. at California State University, Long Beach - B.S. in Business Administration Concentration: International Business - Supply Chain Management
Sanchez-Salas	Samantha	714-728-6662	samsanchez525@gmail.com	Email	6/26/2025	7/8/2025	7/11/2025	University of California, Los Angeles - B.A. in Political Science Minor in Public Affairs
Rios	Emilio	626-613-7990	erapplicant000@gmail.com	Email	6/27/2025	7/8/2025	7/14/2025	California State University, Long Beach - B.S. in Finance
Martinez	Aaron	323-253-7127	laxaxm1@yahoo.com	Email	6/30/2025	7/8/2025	7/14/2025	Sr. at California State University, Fullerton - B.A. in Business Administration
Aranda	Stephany	626-766-2574	staranda95@gmail.com	Email	7/28/2025	8/6/2025	8/14/2025	University of Laverne - B.A. in Business Administration
Hernandez Juarez	Denice	909-240-1686	hernandez.denice.p@gmail.com	Email	7/24/2025	8/6/2025	8/14/2025	California State University, Long Beach - B.S. in Business Administration Concentration: International Business - Supply Chain Management
Le	Thang Long	714-316-3919	pho.le3043@gmail.com	Email	7/23/2025	8/6/2025	8/14/2025	Western Governors University - B.S. in Business Administration
Suzuki	Kristin	714-882-9339	kkristinsuzuki@gmail.com	Email	7/28/2025	8/6/2025	8/22/2025	University of California, Riverside - B.S. in Business Administration



2025 Training Calendar

<u>Date/Time</u>	<u>Training Topic</u>	<u>Location</u>
September 10 12:00pm – 1:00pm	Procurement Powered by Data: Unlocking Strategic Spend Visibility	CAPPO Webinar
September 10 10:30am – 11:30am	Procurement Ethics	County of Orange MS Teams
September 18 10:00am – 11:00am	Ask the RFP Doctor: Top 5 Excel Tricks for Procurement Professionals	Center 4 Procurement Zoom
September 23 11:00am – 12:15pm	Executive Briefing – Evolving Procurement: Rethinking Technology, Policy, and Strategy	NIGP Webinar
September 24 12:00pm – 1:00pm	The Art of Procurement	CAPPO Webinar

List of additional trainings can be found at
<https://cpo.oc.gov/socal-procurement-alliance>

CONGRATULATIONS – New CPPO & CPPB Professionals



<u>Name</u>	<u>Agency</u>	<u>Certification</u>
Andrew Becker	City of Thousand Oaks	CPPB
Sabrina Brown	San Diego County Water Authority	CPPB
Mayra Carrillo	Los Angeles County Superior Court	CPPB
Holli Clear	Inland Empire Health Plan	CPPB
Patrick Evans	Los Angeles Dept. of Water & Power	CPPB
Elsa Garcia	Orange County Sanitation District	CPPB
Oscar Garcia	City of San Diego	CPPO
Jessica Hithe	Santa Clarita Valley Water Agency	CPPB
Erika Lara	County of Riverside	CPPB
Edward Segura	City of Pomona	CPPO

<u>Name</u>	<u>Agency</u>	<u>Certification</u>
Timothy Shears	Orange County Probation	CPPO
Joseph Sly	Orange County Public Works	CPPO
Susana Tello	San Diego Assn. of Governments	CPPO



- **Now engaging local Government (previously only States)**

- **Events / Conferences**
- **RFx is new Collaborative Contracting utilizing local Governments as leads**

- **Procurement U has a library of several free courses**

- **Foundations of Public Procurement**
- **Negotiation Strategies**
- **AI & Legal Implications for Public Procurement**
- **Managing Open Records Requests**
- **The Future of Procurement**





Let's Travel into the Future

- **Together let's explore:**
 - **What strategic areas should the Alliance focus on in the coming years to ensure we are innovative, collaborative, and impactful?**
 - **Are there emerging destinations (trends, tools, partnerships, events) we should prioritize?**
 - **How can we fuel our Alliance to keep driving value for our organizations and communities? (i.e. revenue generations, legally formalizing)**



We Need You!

SoCal Procurement Alliance Executive Team

Secretary, OC Sanitation District

Pro-D, City of Santa Ana

Need to fill the following Executive Team positions:

Chair

Co-Chair

Supplier & New Member Engagement (New)

Legislation Coordinator



Looking to Grow?

Share the Alliance with other public entities!!

PARTICIPATION BENEFITS

► SUPPLIER ENGAGEMENT

- Monthly Vendor Information Day to engage new suppliers
- Annual large scale Supplier Outreach forum event
- These Alliance efforts have already increased the supplier pool by over 10%

► CENTRALIZED NETWORK

- Integrated CAPPO & NIGP local chapters into Alliance-NASPO & NCMA coming soon
- Alliance sharing of Best Practices, thresholds, policy & procedures, etc.

► CONTRACT COLLABORATION

- County solicits on behalf of Alliance
- County contracts accessible through OpenGov & Pavilion
 - Over 1100 County cooperatives uploaded to Pavilion
 - Over 2400 active OC Contracts, including Emergency Cooperative Contracts
- Regional database of Evaluation Panel members
- Alliance has collaborated on over 100 procurement transactions
- Revenue Sharing Benefit: anytime an entity purchases on an OC enrolled contract, your entity can receive 0.5% of gross sales back

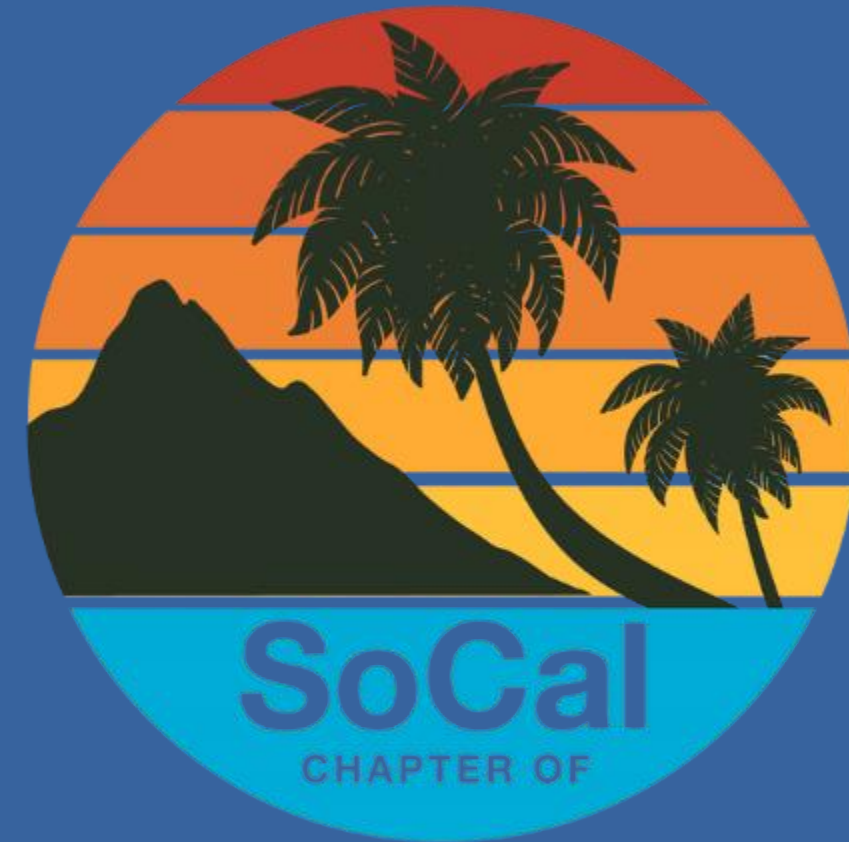
► TRAINING, MENTORSHIP & INTERNSHIP PROGRAM

- County Training Program accessible to Alliance members
- NIGP Mentorship Program
- Procurement Professional Day
- Internship Program - prescreened pool of interns available to Alliance entities
- County Compliance Program Support available to Alliance entities as needed



FOR MORE INFORMATION VISIT: CPO.OCGOV.COM/OC-PROCUREMENT-ALLIANCE





NIGP The Institute for
Public Procurement

SoCal Chapter of NIGP Updates

SoCal Chapter of NIGP

Join The Local Chapter Today!

MEMBER BENEFITS:

- NIGP-CPP Certification Support
- Trainings/Webinars
- Professional Networking Opportunities
- Document Library
- Mentorship
- Regional Collaboration
- Latest and Greatest National Best Practices Shared



SoCal Chapter of NIGP

Grow your Leadership Skills!

Apply now for Edge and Impact Scholarships

What it covers:

- **Professional Development** – Access to NIGP Pathways learning curriculum.
- **Conference Attendance** – Opportunities to attend the NIGP Forum, Leadership Summit, & VCON.
- **Targeted Learning** – Specialized programs like the Edge and Impact Programs.

Deadline to [apply](https://www.nigp.org/learning/scholarship-fund) is August 31, 2025

<https://www.nigp.org/learning/scholarship-fund>

NIGP
**LEADERSHIP
SUMMIT 2026**

FEB. 19-21 | TUCSON, AZ

**Apply for Edge
and Impact
Scholarships Now**



NIGP
The Institute for
Public Procurement

Support NorCal Chapter of NIGP

**PROCUREMENT:
THE ULTIMATE GAME PLAN**



**Northern
California Regional
Procurement
Conference**

Four Points by Sheraton
4900 Duckhorn Drive
Sacramento 95834

Hosted by:
Northern California Chapter of NIGP
CAPPO Delta Chapter
CAPPO Capitol City Chapter

CAPPO
California Association of
Public Procurement Officials, Inc.



**NORTHERN CALIFORNIA CHAPTER
NIGP**

**OCT.
16-17,
2025**

REGISTRATION
INFORMATION
COMING SOON!



BAPA Updates

BAPA Fall 2025 Gen. Meeting & One-Year Anniversary Celebrations

Day of learning, networking, and engaging as we mark the one-year anniversary of BAPA. This hybrid event will bring together peers, civic leaders, and industry professionals to explore the evolving landscape of public procurement and contracting.

When: Wed, October 1, 2025 (9:15AM – 4:00PM)

**Location: San Francisco Dept. of Public Works
49 S Van Ness Ave,
San Francisco, CA 94103**





CAPPO Updates



Join the Orange County Chapter of CAPPO today to unlock these exciting benefits!

- Regional / Chapter Events
- Discounted educational seminars on timely Purchasing topics
- Free educational webinars
- Active Statewide messaging board (CAPPOConnect)
- Access to Mentor / Mentee Program
- Certification incentive (\$100 rebate when you obtain new certification)
- CAPPONews monthly electronic newsletter
- Realtime searchable membership directory
- Cooperative purchasing opportunities
- Scholarship programs
- Professional Development



Held at the Town & Country Hotel & Conference Center in San Diego

Book your hotel and conference now

Sessions are already listed online and several are being led by our very own Alliance members so come out and show your support!



CAPPO Resources

Topic	Description
<u>Procurement Powered by Data: Unlocking Strategic Spend Visibility</u>	9/10/25 12:00 – 1:00 pm – Zoom This session will explore how spend visibility serves as the bedrock for building a smarter, more agile procurement function. Learn how to leverage data to identify savings opportunities, streamline processes, and align purchasing with agency-wide goals. We'll discuss how a clear and actionable view of your spend coupled with cooperative purchasing best practices accelerates strategic outcomes by simplifying the RFP process, strengthening supplier relationships, and reducing administrative burden.
<u>Art of Procurement</u>	9/24/25 12:00 – 1:00 pm – Zoom Attendees will explore the evolving role of procurement as both a strategic function and a creative discipline. This session will provide practical insights and foundational knowledge to help participants navigate complex processes, strengthen compliance, and enhance organizational value. Whether you're new to the field or a seasoned expert, you'll gain tools and perspectives to approach procurement with greater confidence, clarity, and impact.
<u>Public Procurement Under Pressure: 2026 and Beyond (Economic and Tariff Updates)</u>	10/2/25 9:30 – 10:30 am – Zoom Dr. Robert Eyler will provide an overview of the national and state economies, with a focus on California and its regions. Tariffs, deportations and general economic uncertainty have shifted budget forecasts, labor contracts, and funding available at both the national and state levels. Dr. Eyler will provide insights on where to watch for changes and how to plan for more pressures and opportunities where they exist toward 2026 and beyond.



Southern California Association of Governments



Marisa Blancarte

Principal Contracts Administrator

Jimmy Armenta

Senior Contracts Administrator

SCAG



- SCAG is a joint powers authority established in 1965, serving as the nation's largest Metropolitan Planning Organization (MPO). It encompasses six counties – Imperial, Los Angeles, Orange, Riverside, San Bernardino, and Ventura – and 191 cities.
- SCAG develops long-range regional transportation plans, sustainable community strategies, and regional housing needs allocations.
- SCAG operates through committees and a regional council of elected officials.
- Collaborates with Local Governments, Federal and State Agencies, and Community Stakeholders
- **Highlight Initiatives:**
 - Reap 2.0 & SCP (Supporting local Planning w/Grants & Technical Assistance)
 - LA28 Transportation Demand Management (TDM) Projects
 - STBG & CMAQ Programs
 - Special Studies:
 - 2025 SoCal Demographic Workshop



Gather for Picture

Discussion Topic

Let's Travel into the Future



Together let's explore:

- What areas should the Alliance focus on in the coming years to ensure we remain innovative, collaborative, and impactful?
- Are there emerging destinations (trends, tools, partnerships) we should prioritize?
- What roadblocks might we encounter, ways to navigate them?
- How can we fuel our Alliance to keep driving value for our organizations and communities?



Uber for Business

Rema Zadah
Gov Manager

Tamica Goldsmith
Account Manager

Uber for Business
government —



Reimagining the benefits of Uber for government



Office and
Community meals



Social services



Employee travel



Disaster recovery &
Emergency response



Senior mobility
NEMT



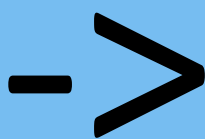
Alternative student
transportation

260+

Major US markets

All

US states and territories



**Leverage the largest mobility platform
in the world**

Uber’s dedicated government team

“

The team provided ample support and structure for our program administrators, enabling optimized design, controls, and flexibility. Throughout the process, the entire team has been helpful, available, and nothing but professional. I can recommend Uber without reservation.

Ryan Van Andel, Fleet Finance Officer,
City of Long Beach



Rema Zadah
Sr. Gov. Account Executive



Daniel Brown
Sr. Gov. Account Executive



Sebastian Reszka
Sr. Manager, Gov. Sales



Ashley Jacober
Head of Gov. Partnerships



Tamica Goldsmith
Gov. Account Manager



Nick Brown
Program Manager, Proposals

How governments work with Uber

Manage rideshare and meal programs with Uber's web-based dashboard



Mobility solutions for:

- Social services
- Fleet augmentation
- NEMT
- Alternative student transportation
- Senior mobility
- Emergency response
- Employee travel and commuting

Meal ordering for:

- Trainings and meetings
- Department events
- Emergency response
- Community events and outreach

Tools and controls:

- Control spend and usage
- Comprehensive reporting
- Expense management and control
- Enhanced customer support

Benefits of an Uber Partnership ->



Uber for Business brings together a proven track record of delivering value to government agencies, backed by years of experience and a deep understanding of public sector needs.

All-in-one solution

Streamlined procurement

Cooperative agreement with Orange County

Trusted and reliable partners

Elevated support from Uber's public sector team

Simplified rideshare procurement

Uber’s Regional Cooperative Agreement with Orange County

Compliant and efficient access to the Uber platform

Every day, Uber powers millions of rides and deliveries—and we believe government employees and the communities they serve should have access to this platform.

Our cooperative agreement with Orange County gives public sector agencies a faster, compliant path to adopt Uber’s enterprise-grade tools. With our easy-to-use online dashboard, administrators can control compliance, manager users, generate audit-ready reports, and curb rogue spend—all in one place.

Learn more about the Uber and OC partnership [here](#)



Lead agency
County of Orange, CA



Agreement
Rideshare Transportation Services
RCA01725010097



Duration
May 21, 2025 - May 20, 2030



Contract documents
Available on [OpenGov](#)



Compliance notes

- ✓ Competitive public solicitation
- ✓ Received multiple offers
- ✓ Contains cooperative language



Process Overview

Setting up a rideshare program



Account setup

Uber provides account set-up and dashboard training with an agency's administrative team.



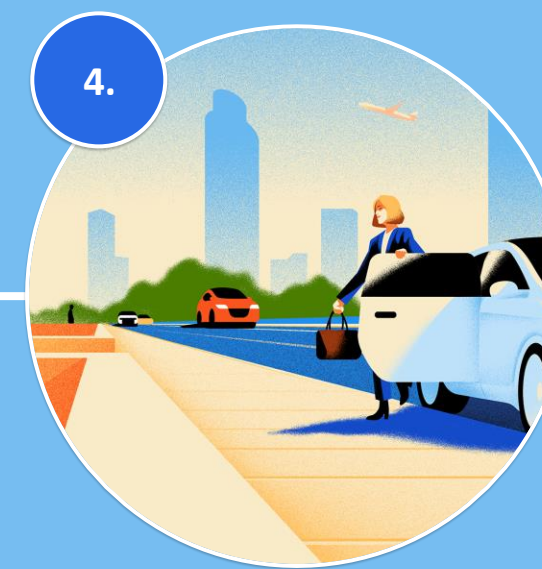
Program policies

The agency administrator sets program rules and invites their employees or dispatches rides/vouchers for community residents.



Linking

Employees link to their profile in the Uber app; Community members accept their rides or vouchers.



Ride booking

Eligible rides can be booked with centralized or decentralized billing applied.



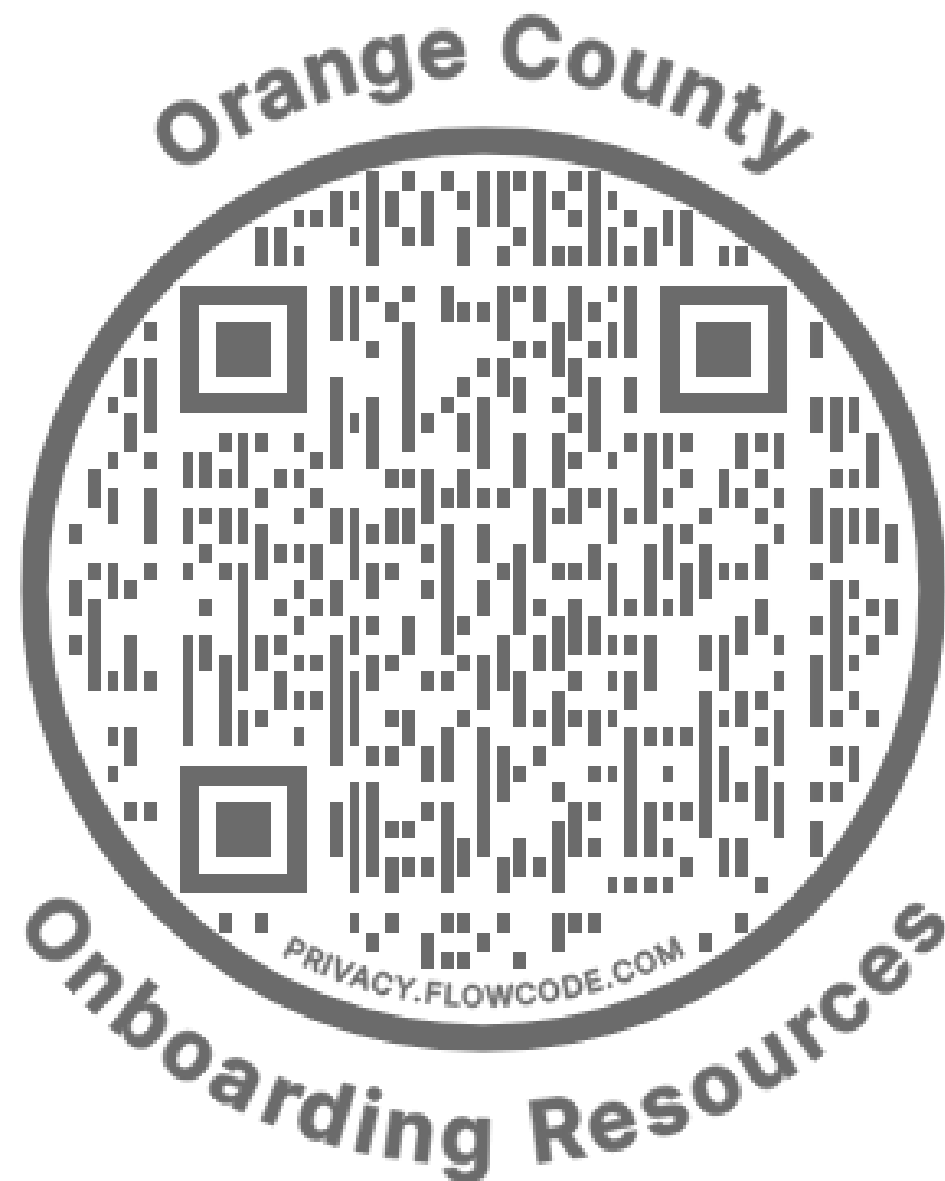
Reporting

Administrators monitor program spend and adjust policies as-needed.



Uber for Business

Scan below for additional information on the Orange County Uber Program.



Thank you!

Connect with us:

Rema Zadah
rema.zadah@uber.com

Tamica Goldsmith
tamica@uber.com



Lunch Training Sponsored by:





The Value of Procurement

How Is Your Team Evaluated?

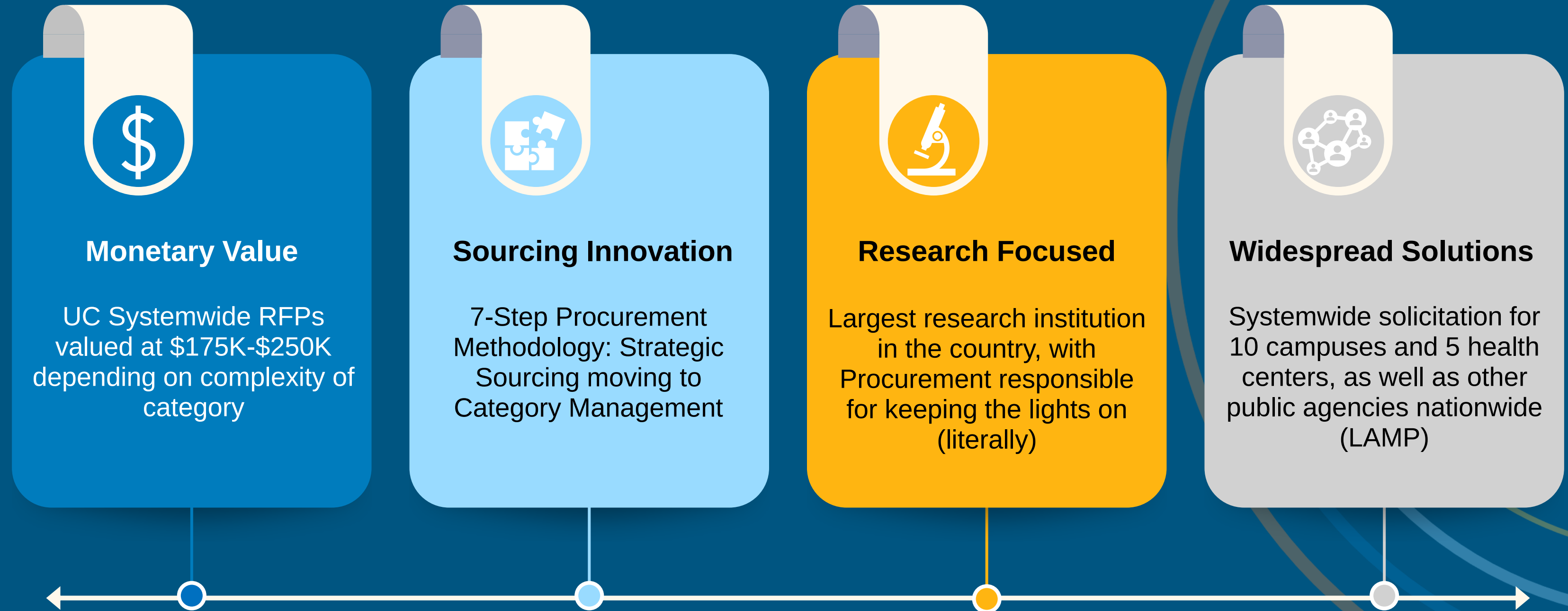
Savings or Value?

The Value of Procurement

How is your team evaluated?
Savings or Value?

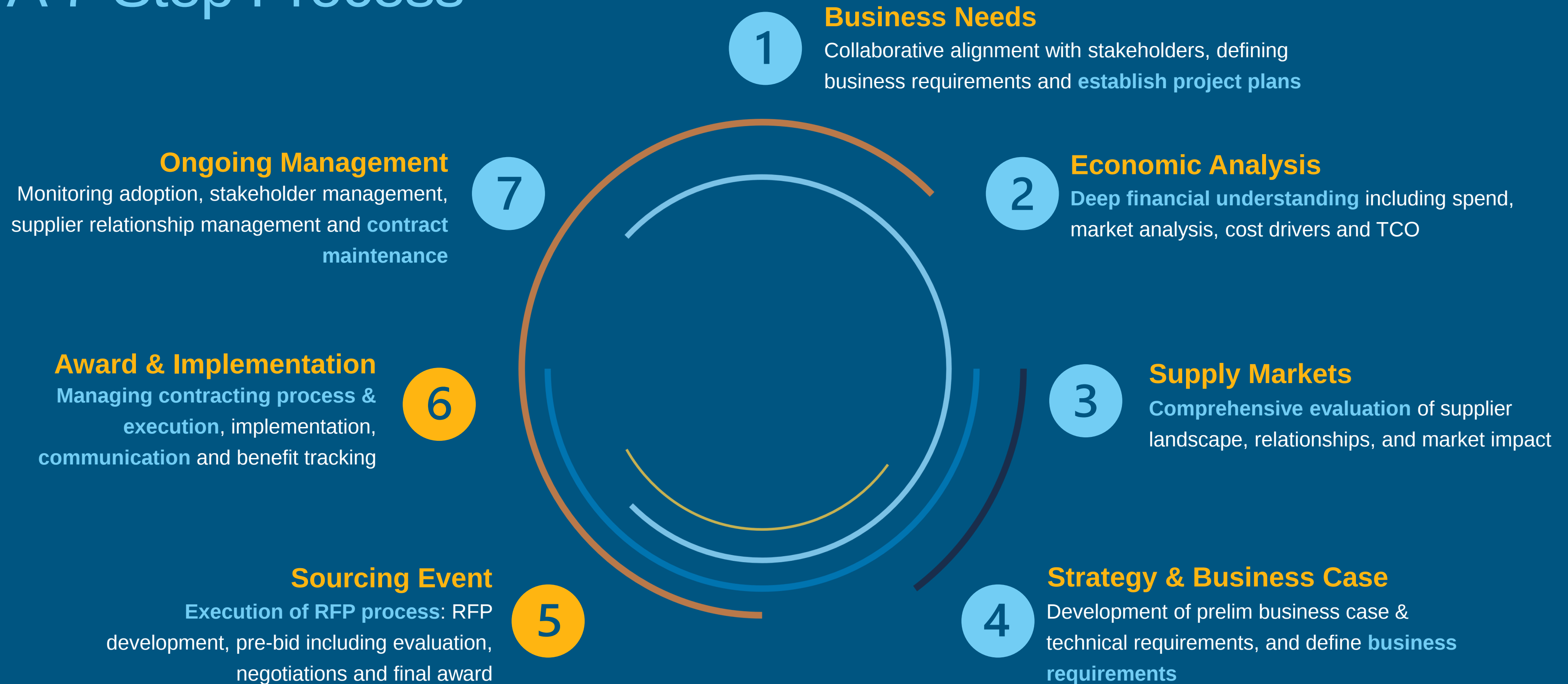


The Value of Procurement at UC



UC Sourcing & Category Management

A 7-Step Process



UC Contract Categories

LIFE SCIENCES

- ❖ General Lab Supply and Distribution
- ❖ Medical and Surgical Supplies
- ❖ Microscopes
- ❖ Laboratory, Medical, and Industrial Gases
- ❖ Water Filtration & Testing



PROFESSIONAL SERVICES

- ❖ Bank Card Services
- ❖ Household Moving & Relocation Services
- ❖ IT Temporary and Professional Services
- ❖ Expedited Mail, Small Ground Freight
- ❖ IT Consulting Services
- ❖ **Digital Immersion & Marketing**



IT & TELECOM

- ❖ Audio Visual Goods & Services
- ❖ IT Security Tools
- ❖ Print Goods & Services
- ❖ Telecommunications Services
- ❖ **Data Integration & Exchange**
- ❖ **Retail Automation Solutions (JWO)**



FACILITIES & CAPITAL

- ❖ MRO Supplies
- ❖ Elevator Services
- ❖ Job Order Contracting
- ❖ Disaster Relief
- ❖ Fitness Equipment
- ❖ Janitorial Supplies/Equipment
- ❖ Flooring
- ❖ Building Management Systems
- ❖ Hazardous & Medical Waste
- ❖ E-Bikes
- ❖ Office Furniture
- ❖ Mattresses
- ❖ Dorm Furniture
- ❖ **Car Rental**
- ❖ **Promo Products & Services**



Contract Differentiators

Bringing UC's core values to all higher education and public sector agencies

- ❖ Consolidation of supplier base
- ❖ Leverage spend to bring **best value**
- ❖ Solve campus key initiatives
- ❖ **Sustainability & diversity** focus
- ❖ Documented savings
- ❖ Enhanced reporting
- ❖ Best practice implementation
- ❖ **Customizable solutions** to entity needs



Value in Previously Contracted Solutions



Power in Partnership

UC Strength

Detailed Contracting Process
Compliance & Policy Initiatives
Solving for key goals and initiatives
Diversity
Sustainability
Enhanced Partnerships
Decreased Stakeholder Costs

OMNIA Partners Reach

Lead Agency Model
System Solutions for Participating Agencies
Purchasing Power
Ability to bring UC core vision and values to market through formalized process



81

UC contracts available

31

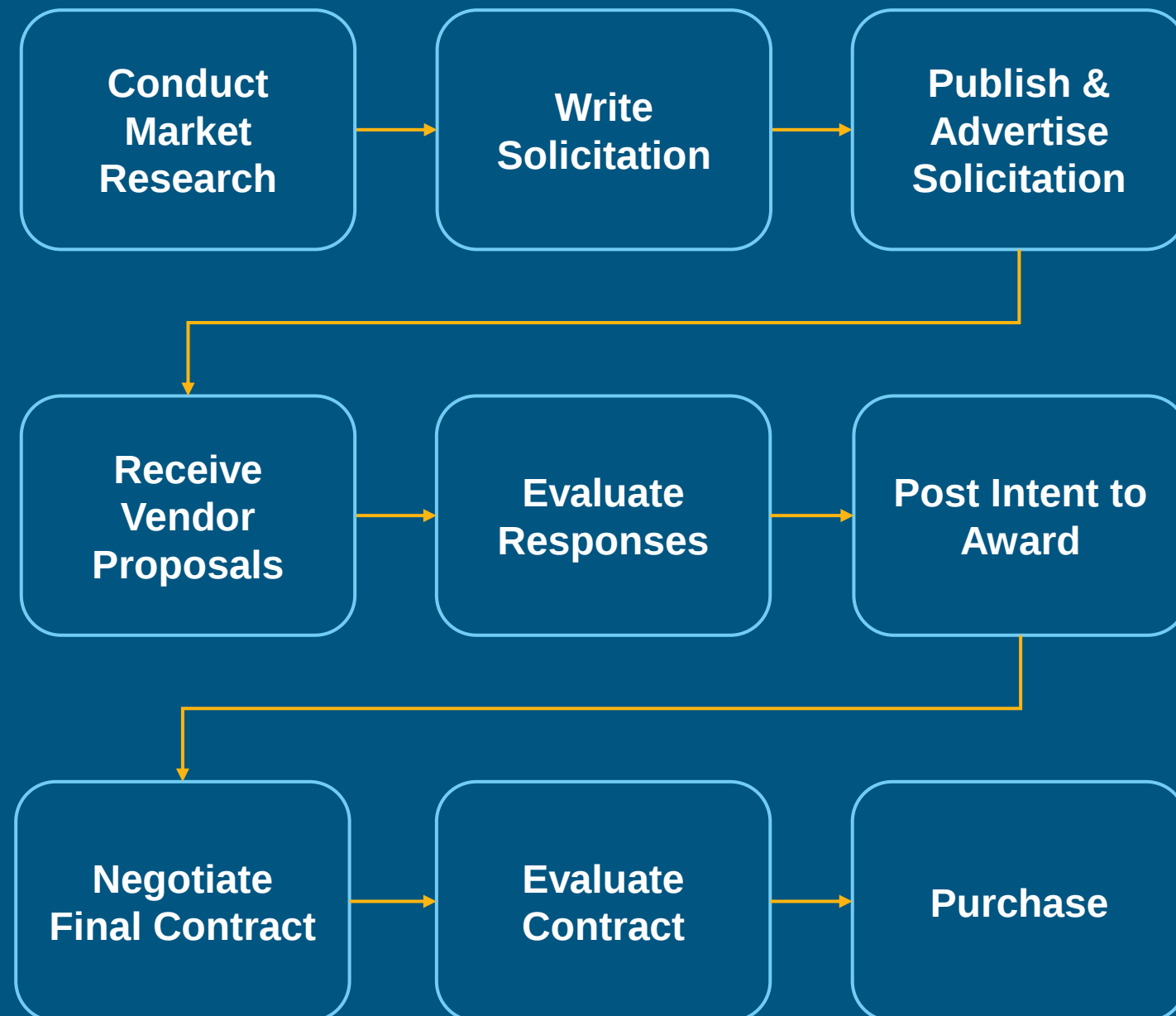
Categories covered

7,600+

Agencies Touched

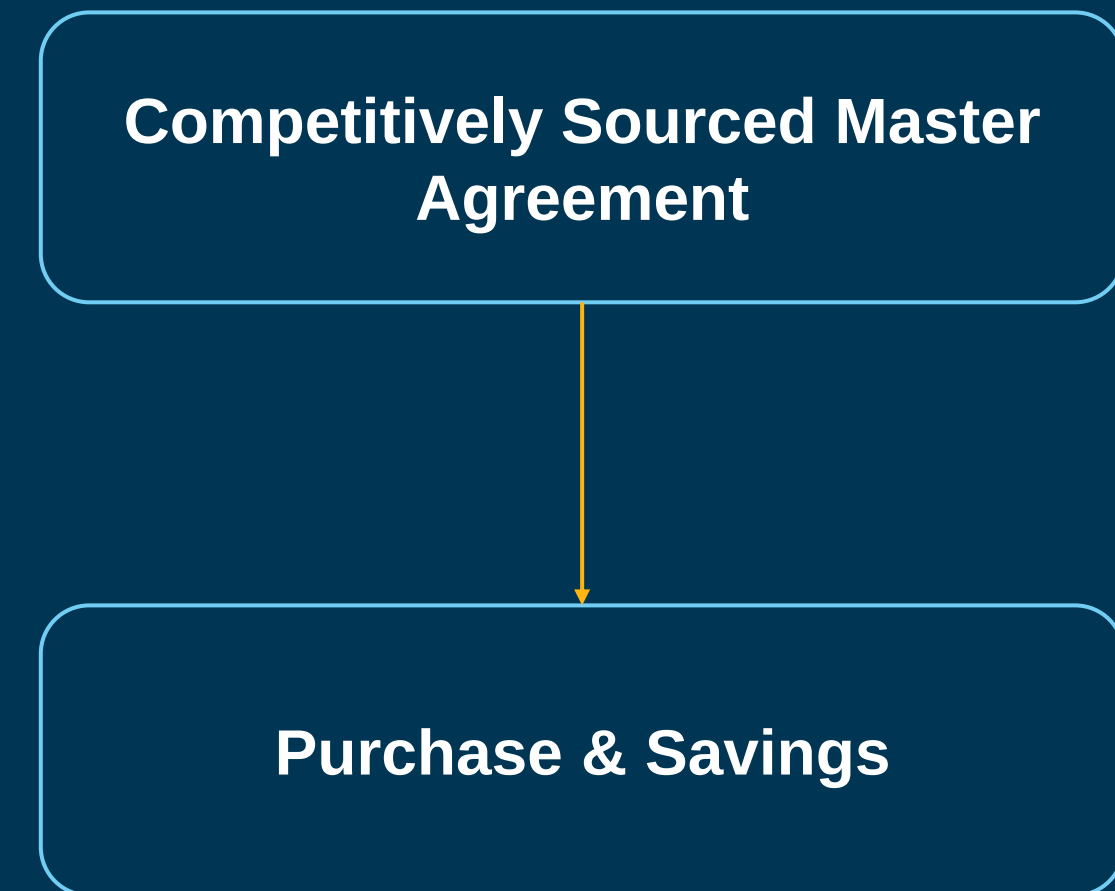
Standard Purchasing

9-24 Month Timeline



Cooperative Purchasing

Speed to Savings

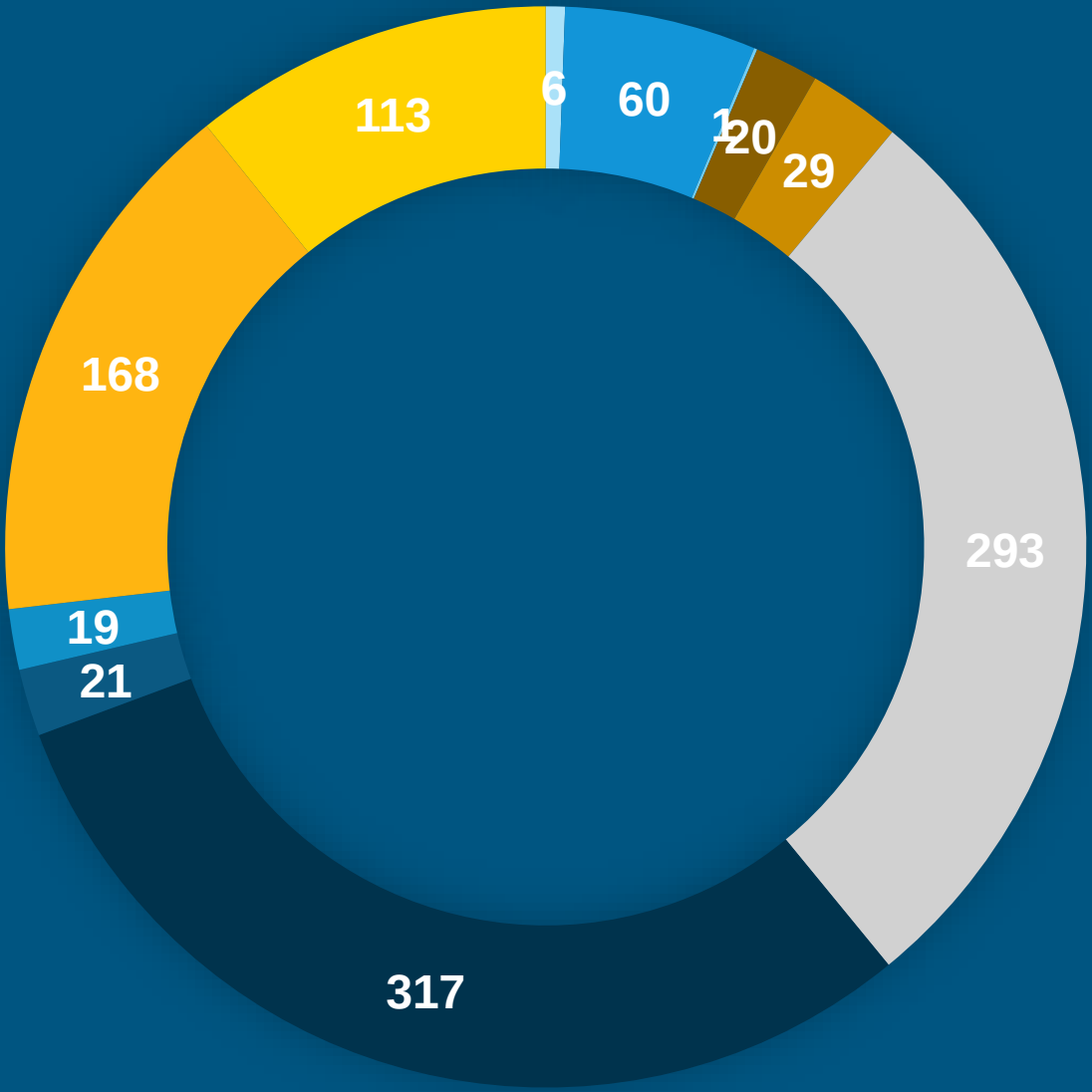


Reinvest over **500 sourcing hours** per category by leveraging OMNIA Partners resources

Who We Serve in the West

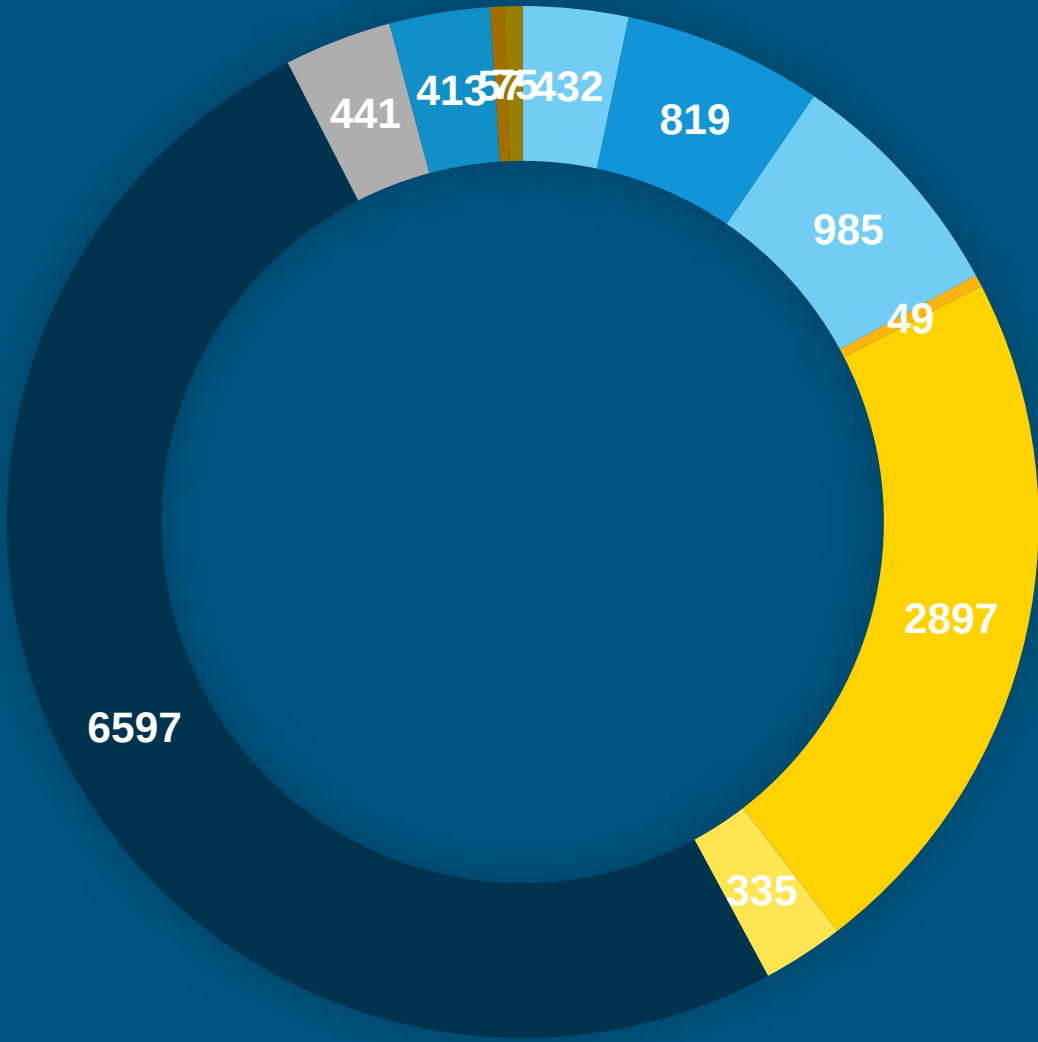


UC Contracts



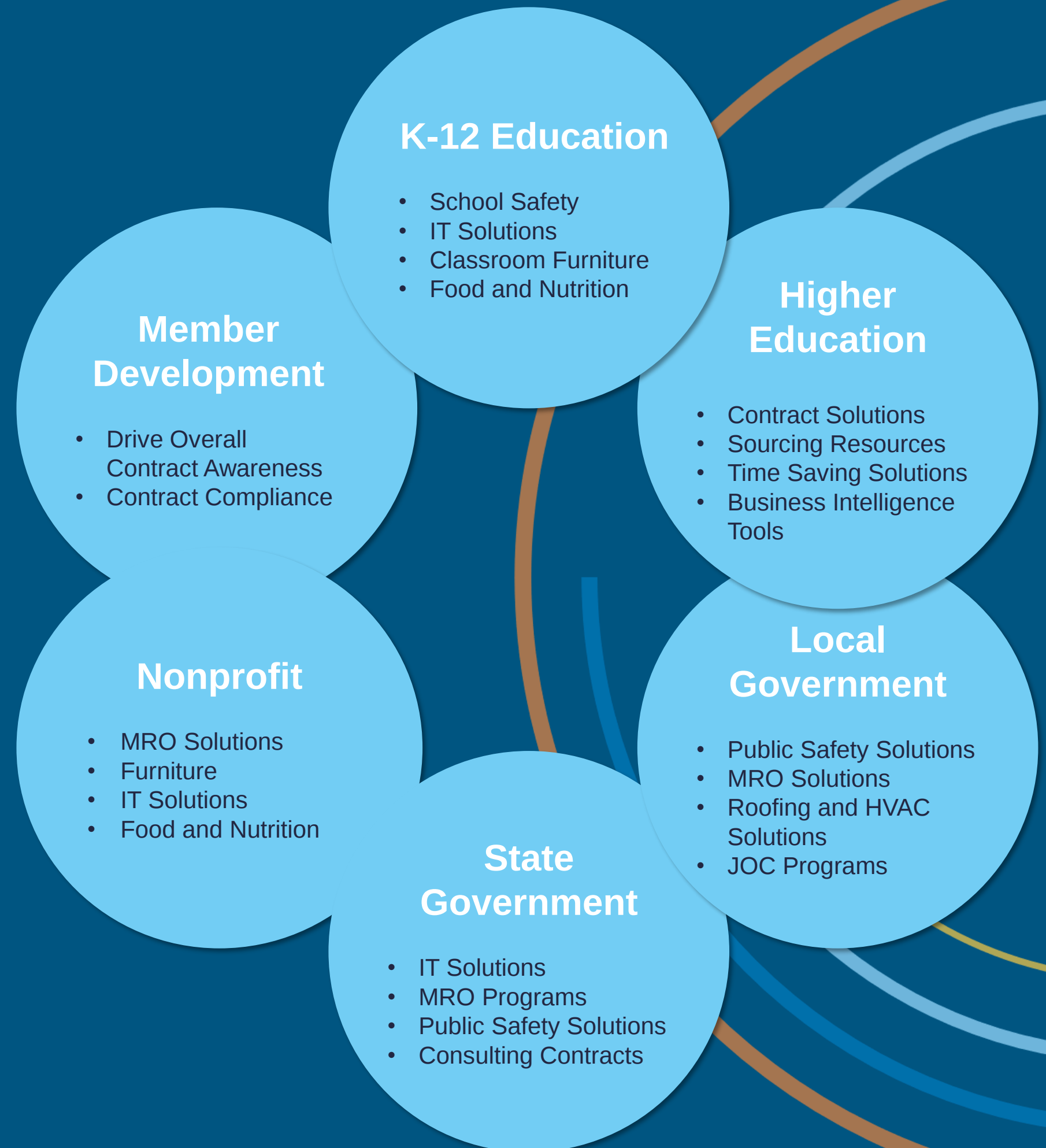
- Tribal Nation
- Other
- State Government
- Special District
- Public Health
- Primary Education
- Non-Profit Organization
- Housing Authority
- County Government
- Colleges & Universities
- City Government

Full OMNIA Portfolio



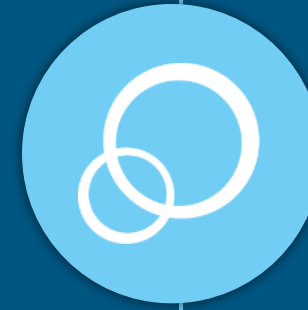
- City Government
- Colleges & Universities
- Other
- County Government
- Primary Education
- Housing Authority
- Non-Profit Organization
- Public Health
- Special District
- State Government
- Tribal Nation

OMNIA Partners & Member Alignment



A Public Sector Engine:
An extension of your procurement team, your ally

The OMNIA Partners Value



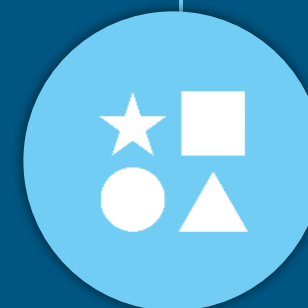
OPUS



Business Intelligence



Spend Path



Category Offerings

Takeaways & Next Steps



Connect With Us

- Work with Ann Larson to schedule meeting to review
- Speak to your suppliers about the UC contracts



Partner Beyond Procurement

- Partner at community and/or campus events
- Connect with campus departments – how can OMNIA Partners & UC contracts better serve them?



Utilize Available Resources

- [Lead Agency Marketing Partnership | UC Procurement](#)
- [OMNIA Partners Website](#)
- [OPUS](#)



Maximize your Value

- Let's make the most of this partnership!

Thank you!



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University of California

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Next Meeting

November 20, 2025

Tentative location: City of Carson



Stay informed on the latest events, solicitations, and career opportunities! Follow the **County's** LinkedIn page for updates.

Discover new initiatives, programs, and resources! Follow the **Alliance's** LinkedIn page to stay connected.



Check out C3 Tech's upcoming event 9/9!



UNLOCK EXCLUSIVE GOVERNMENT PRICING THROUGH COUNTY OF ORANGE RCA

A SPECIAL OPEN HOUSE FOR LOCAL GOVERNMENT AGENCIES

 **Date:** Tuesday, September 9th, 2025

 **Location:** Sharp Corporation: 4 Hutton Centre Dr. #100, Santa Ana, CA 92707

 **Time:** 11:30 am - 1:30 pm

 Win exciting prizes just for attending

 Fresh burgers by local gourmet truck



JOIN US TO LEARN HOW YOUR AGENCY CAN:

- ✓ Save money on **Sharp copier and printers** by piggybacking off the County RCA
- ✓ Streamline procurement with pre-negotiated pricing term
- ✓ Meet county leaders and get your questions answered
- ✓ Get hands-on experience with Sharp's newest innovations

**Space is limited
RSVP by September 3rd!**



Questions? Email us at
samanthas@c3tech.com

SHARP



Thank you all so much for your support and Collaboration of the Alliance!



Uber for Business
government——



HANGAR
21



PROCURATED



Please take a moment to take our quick 6 question survey!